



**Limited Pramod Agrawal – Ex- CMD – Coal India,
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CMD – Coal India Limited (February 2020 – June 2023)

- Assumed office of CMD after resigning from Govt. of India as required under the service guidelines in February 2020
- A Schedule 'A' Maharatna category CPSU - the largest coal producing company in the world and India's largest corporate employer.
- Unprecedented Growth in Revenue and Profitability:

Particulars (In INR Crs)	FY 20	FY 23	Growth
Revenue	96,080	1,38,252	43.9%
EBITDA	28,494	43,360	52.2%
PAT	16,700	28,125	68.4%

New Production Benchmarks

- During the three-year tenure coal production, total supplies and supplies to country's power plants increased by 101 MTs, 113 MTs and 121 MTs respectively.
- Production of 703.2 MTs ending FY 2023 was up 80.6 MTs over FY 2022 surpassing the previous single year high of 44.5 MTs of FY 2016 by 81%. The increase was almost equivalent to combined growth of previous 7 financial years.
- Overburden removal, an important performance parameter that helps in future extraction of coal rose to an all-time high of 1657 M.Cu.M in FY 2023 logging 21.6% growth. The 294 M.Cu.M volume expansion in a single year was the highest ever increase.
- From FY 2020 Capex has grown 181% till FY 2023. In three successive years capex has surpassed the target which is a record of its own.

Other Key Initiatives

- To reduce import dependence introduced 15 projects of 170 MTPA capacity on Mine Developer and Operator model.
- For eco-friendly mechanized coal transportation stepped up First Mile Connectivity projects which help in faster and quality coal loading, reduced road load and turnaround time of rakes.

- Implementation of ERP achieve Go-Live status, 16 months ahead of schedule
- Fast-tracked digitalization and automation process. Identified 7 mega opencast mines on pilot basis. Being replicated in other projects based on the success.
- Plantation in mining areas up 87% to 1613 Hectares (Ha) in FY 2023 from 862 Ha of FY'21 helping create 81,000 tons CO2 sink potential per year.
- Introduced an out-of-the-box initiative of eco-friendly conversion of over burden material to sand. 2.44 Lakh Million cubic Metres produced till FY 2023.
- Improvement in vendor payment system, grievance redressal, timely career elevation of executives and talent acquisition helped improve operational efficiency.

PROFESSIONAL EXPERIENCE AS IAS OFFICER

Three decades of administrative experience as IAS Officer in varied fields at State and Central levels. Worked as Principal Secretary in Government of Madhya Pradesh in different Departments directly linked with public welfare. Was CMD, Madhya Pradesh Paschim Kshetra Vidyut Vitaran Company Limited; CEO, Madhya Pradesh Rural Road Development Authority and District Collector, Morena & Mahasamund.

CONTRIBUTIONS AT STATE & CENTRAL LEVELS

- As Principal Secretary, Madhya Pradesh, for 'Urban Development & Housing Department' coordinated land use planning, transportation, drinking water, infrastructure development etc.
- As Chief Executive Officer of a newly constituted 'Madhya Pradesh Rural Road Development Authority (MPRRDA)', established to implement PMGSY for management of rural road network, introduced several administrative and technological standards for speedy implementation of the project. MPRRDA's work in building rural road network, infusion of new technology and quality control brought it national recognition.
- As CMD of 'Madhya Pradesh Paschim Kshetra Vidyut Vitaran Company' - Revenue increased by 50% during three-year tenure from Rs. 1,950 Crores in 2004-05 to Rs. 2,730 Crores in 2007-08. Transformer failure reduced from 23% to 11%. Systems established to reduce AT&C losses from 41.25% in 2004-05 to 36.5% in 2006-07.
- As Director, Ministry of Youth Affairs and Sports, GoI, coordinated the 2010 Commonwealth Games which was held in New Delhi.
- As Joint Secretary, Department of Disinvestment, Ministry of Finance, Government of India, engaged in IPO of NBCC, CIL and HAL. Initiated the OFS (Offer for Sale) mechanism during our tenure for meeting Minimum Public Shareholding requirement and made it obligatory for CPSEs (Central Public Sector Enterprises) as well.

- During tenure as Principal Secretary, Transport Department, motor vehicle taxation act was redrafted to rationalize and simplify it which resulted in significant increase in the tax collections.
- As District Collector, Morena & Mahasamund, MP, coordinated the activities of all the government agencies in the district. Was In-charge of administering law and order and land management activities.

ACADEMIC QUALIFICATIONS

- Graduate Engineering (B.Tech) (Civil), IIT, Mumbai, [1986]
- Post Graduate Engineering (M. Tech) (Design Engineering), IIT, Delhi [1988]

PROFESSIONAL TRAINING

- Professional training in Project Appraisal and Risk Management from Duke University, Raleigh, USA
- Management of Technical Cooperation Projects from ILOTC Turin
- Programme on Infrastructure
- Development and Financing from IIM, Ahmedabad
- Infrastructure Planning and Management from IIM, Bangalore; Study on Road Management Policies and Practices from Royal Melbourne Institute of Technology, Melbourne.

CORE COMPETENCE

- Project Management
- Strategic Alliances
- Tactical Planning
- High Stake Negotiations

AWARDS

- “Award for Infrastructure Development by Housing and Urban Development Corporation (HUDCO) for exceptional work done for PMGSY Project”.
- “Red Cross Special Award for Improvement of Medical Infrastructure while working as Collector of Morena District”.